

**MODERN SCHOOL**

**CLASS:XII SUBJECT: ENTREPRENEURSHIP(066) SESSION: 2025-26**

**BOOKS PRESCRIBED: Entrepreneurship Made Easy by Crimson Publication**

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| **MONTH** | **UNIT NO.** | **UNIT NAME** |
| March | 1 | Entrepreneurial Opportunity |
| April | 2 | Entrepreneurial Planning |
| May | 3 | Enterprise Marketing |
| July | 4 | Enterprise Growth Strategies |
| August | 5 | Business Arithmetic  Project Work-1 |
| September |  | **Revision & Half yearly Examination** |
| October | **6** | Resource Mobilisation |
| November |  | Revision & Pre-Board -1 |
| December |  | **Revision & Pre- Board-2** |
| January |  | **Practical Examination** |
| February |  | **CBSE Board** |

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| **EXAM** | **MONTH** | **SYLLABUS** |
| **TERM-1** | **MAY** | UNIT -1 Entrepreneurial Opportunity |
| **TERM-2** | **JULY** | Unit-2 Entrepreneurial Planning |
| **TERM-3** | **AUGUST** | Unit-3 Enterprise Marketing |
| **HALF-YEARLY** | **SEPTEMBER** | UNIT -1 Entrepreneurial Opportunity  Unit-2 Entrepreneurial Planning  Unit-3 Enterprise Marketing  Unit-4 Enterprise Growth Strategies |
| **PRE-BOARD-1** | **NOVEMBER** | Complete syllabus |
| **PRE-BOARD-2** | **DECEMBER** | Complete syllabus |

**DELETED SYLLABUS**

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| **UNIT** | **DELETED TOPIC** |
| **Unit-3 Enterprise Marketing** | * **Negotiation** * **Customer Relationship** * **Vendor Management** |
| **Unit-4 Enterprise Growth Strategies** | * **Reasons for failure of mergers and acquisitons.** |
| **Unit-6 Resource Mobilisation** | * **SEBI** * **Secondary Market and importance.** |

PREPARED BY: COORDINATOR:

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